

THE  
**Publishers' Weekly**  
[Formerly the *TRADE CIRCULAR*]  
With which is incorporated the

**American Literary Gazette and Publishers' Circular,**  
Established in the year 1852.

OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE.

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW YORK.

VOL. IV. No. 15. NEW YORK, Saturday, October 11, 1873. WHOLE No. 91.

**PORTER & COATES,**  
Philadelphia,

Announce to the Trade that the **SECOND EDITION** of  
**The Son of the Organ-Grinder,**  
By Mme. Schwartz, is now ready.

They regret that the book should have been allowed to get out of print, but the demand was found to be greater than had been anticipated; the first edition of 2,000 copies having become exhausted in ten days. The publishers will make every effort to fill all orders in future promptly upon receipt.

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[OFFICIAL.]

# PUBLISHERS' BOARD of TRADE, OFFICE OF THE SECRETARY.

25 BOND STREET, NEW YORK.

Minutes of Regular Quarterly Meeting, held October 8, 1873, at the Grand Central Hotel.

Vice-President, A. S. BARNES, Esq., in the Chair.

The following houses were represented :

D. APPLETON & CO.; A. S. BARNES & CO.; BREWER & TILESTON; CLARK & MAYNARD; COLLINS & BRO.; R. S. DAVIS & CO.; A. H. ENGLISH & CO.; HARPER & BROTHERS; HENRY HOLT & CO.; MASON, BAKER & PRATT; SCRIBNER, ARMSTRONG & CO.; SHELDON & CO.; TAINTOR BROTHERS; UNIVERSITY PUBLISHING CO.; WILSON, HINKLE & CO.

Minutes of preceding meeting approved.

Mr. Curtis, of A. S. Barnes & Co., moved a resolution to terminate certain practices on the part of publishers, which obstruct jobbers and retailers in realizing a fair profit on their sales.

Action on the subject was advocated by several members, and on motion of Mr. Isaac Sheldon the matter was referred to a committee, to be reported on at the next meeting.

The Chair appointed as such committee, Messrs. Curtis, Isaac Sheldon, and Holt.

An application for membership from Messrs. John P. Morton & Co. was referred to the Executive Committee.

Adjourned.

HENRY HOLT,

*Secretary.*

## AGENCY REPORTS.

### ENGAGEMENTS.

By Messrs. A. S. BARNES & Co. : Mr. CHARLES ROBINSON, headquarters at MARSHALLTOWN, INDIANA.

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*Secretary.*

## The Publishers' Weekly.

OCTOBER 11, 1873.

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## NOTICE.

Subscribers to the PUBLISHERS' WEEKLY will please notice, on their printed address, the date indicating the expiration of their subscription, and notify us of any error made in printing.

No bills will hereafter be sent except to houses with whom we have an open account. If remittance is not made within a month after expiration, it will be understood that the paper is to be discontinued.

Remittances should be made by draft on New York, Post-office money order, or registered letter, as we cannot be responsible for any losses.

The postage on the WEEKLY, which, if paid in advance, is 5 cents per quarter, or 20 cents per annum, must be paid by subscribers at their own post-office.

## NOTES IN SEASON.

WE are somewhat delayed in the delivery of the "Uniform Trade List Annual" by the necessarily slow progress of so large a volume in passing through the bindery. We began delivering last Saturday, on which day it was announced as ready, with the single copies to contributors and advertisers, and are proceeding with the delivery as promised in our original circular—in the order in which the subscriptions were received. We trust that before many days the latest orders may be filled.

D. APPLETON & Co. do not issue the "Life of Emma Willard" until next week. With it will then be published Chaveau's "Anatomy of Domesticated Animals," and two more 12mo Coopers, "Monikins" and "Sea Lions."

CARLETON is shortly to issue "Bill Arp's Peace Papers," which are rumored to be very funny productions of that uproarious California humorist, and a new novel by "Marion Harland," to be entitled "Jessamine," and which is sure to have thousands of delighted readers.

J. B. FORD & Co. report that the entire edition of Robertson Gray's new novel, "Brave Hearts," was exhausted on the day of publication. The book promises to have an excellent run.

VERNE's "Five Weeks in a Balloon" is to be reissued by the Osgoods, and will come just in time for the current balloon fever. The illustra-

tions are the original French ones, and the translation is copyright.

RANDOLPH & Co. will publish immediately, the "Commentary on Proverbs, with a New Translation," by Dr. John Miller, of Princeton, of which we have before spoken as of remarkable character. Its author is a man of excellent scholarship, and Bible students may expect a very useful help.

THERE is very delightful reading in the "South Sea Idyls" of Chas. Warren Stoddard, the clever California writer, which will be one of the Osgoods' next important books. His pen reflects pleasantly the warm, colorful life of the tropical Pacific, and transports the reader to a new clime. Tahiti proves to be a land of romance. The book is to be issued in the pretty "Bayard" shape.

A MOST interesting and valuable work is promised by the Harpers, in a full report of the proceedings of the Evangelical Alliance, with speeches and addresses complete, under the editorship of Dr. Philip Schaff. It will probably make an octavo of at least a thousand pages.

DODD & MEAD are rushing rapidly through the press Rev. E. P. Roe's new novel, which will be called "What Can She Do?" It is said to be a much stronger book than "Barriers," and treats the defects of the present system of female education, by showing the fate of three Fifth Avenue girls left penniless by their father's death.

PRINCIPAL DAWSON's new volume, "The Story of the Earth and Man," enters upon the same field as that popular volume of Prof. Guyot's, of like title, with the benefit of a score of years further progress in knowledge. It begins "In the beginning," so far as science can look back, and follows the growth of the earth through the several geological periods in successive chapters, until it reaches the record of "primitive man." The style is popular, and a colored geological chart and many illustrations make it doubly interesting. Harper & Bros. will publish it immediately, as also Annie Thomas' new novel, "The Two Widows."

THE Scribners' new monthly for the little folks was prematurely announced as ready in the advertisement in our last issue. It will be ready, however, Oct. 20, with its bigger and older brother, and a treat it will be to the young people. It promises to be generally received as the handsomest children's magazine ever published. The first number, for November, will contain no less than five full-page illustrations, by Miss Hallock and others, which exemplify the very highest art of the wood-engraver. We think no better work has been done in America than that on two of these cuts. The magazine is intended to meet the wants of all ages, from the nursery up. The title is very happy, representing as it does the patron saint both of children and of New York city. *St. Nicholas* is already a success.

AN important work is being issued by R. Clarke & Co. in Fisher's "Patent Reports," by Wm. H. Fisher, law partner of the late Commissioner of Patents. This enterprise is to collect into two or more volumes all the cases relating to patents embraced in the now numerous volumes of the Reports of the Supreme and Circuit Courts of the United States since 1850, in succinct abstracts that shall secure a clear and perfect understanding of the points of law decided in each case. Each volume will be fully illustrated, and contain a careful index and a table of cases. The first is now ready, at \$15.



## ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported Books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

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- \*—Stories for Sunday; or, Tales Illustrative of Scripture. By Rev. H. C. Adams, author of "Barford Bridge," etc. With 8 Illustr. 16°. \$1.25. *Routledge.*
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- Buttmann.**—A Grammar of the New Testament Greek. By Alexander Buttmann. Authorized translation by J. Henry Thayer. With numerous corrections and additions by the author. 8°, pp. 494. \$3.50. *Draper.*
- Chamisso.**—Peter Schlemihl. From the German of Adelbert von Chamisso. Transl. by Sir John Bowring, LL.D., etc. With plates by George Cruikshank. *Third ed.* Cr. 8°, pp. 122. \$2. *Denham.*
- \***Cook Robin's Picture Book.** With 36 pages of plates, printed in colors by Kronheim & Co., and large type descriptive letter-press. Sq. 12°. \$1. *Routledge.*
- Collins.**—The Dead Secret. A Novel. By Wilkie Collins. *New ed.* 8°, pp. 144. Pap. 50 cts. *Peterson.*
- Colvin.**—Report of a Topographical Survey of the Adirondack Wilderness of New York. By Verplanck Colvin. With maps. 8°. \$1.50. *Van Nostrand.*
- Dickens.**—Nicholas Nickleby. By Charles Dickens. (*Carleton's new illustr. ed.*, vol. 7). Illustr. 12°. \$1.50. *Carleton.*
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- Fisher, Wm. H.** See United States.
- Fleming.**—A Wonderful Woman. A Novel. By Mrs. May Agnes Fleming, author of "Guy Earlscount's Wife." 12°. \$1.75. *Carleton.*
- Force.**—Pre-Historic Man. Darwinism and Deity. The Mound Builders. By M. F. Force. 8°, pp. 85. Pap. 75 cts. *Clarke.*
- Freitag.**—Ingraban. The second novel of a Series entitled "Our Forefathers." By Gustav Freitag. Transl. from the German by Mrs. Malcolm. (*Leisure Hour Series*). 16°, pp. 304. \$1.25. *Holt.*
- Hervey.**—A System of Christian Rhetoric, for the use of Preachers and other Speakers. By George Winfred Hervey, M.A., author of "Rhetoric of Conversation," etc. 8°. \$3.50. *Harper.*
- Hoffman.**—Poems. By Charles Fenno Hoffman. *New Standard ed.* 12°. \$1.50. *Porter & C.*
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United States, Murray's Affirmed Cases, etc.	5.00

T. ELLWOOD ZELL, Phila.	
Elderhorst's Qualitative Blowpipe Analysis, new ed.....	2.50

## ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

## Publishers' First Announcements.

From the New York Commercial Advertiser for the  
week ending Oct. 6.

OCT. 1.

**Scribner, Armstrong & Co.:**—Too Late, by Mrs. Newman.—Busy Hands and Patient Hearts, by Gustav Nirritz.—The Wild North Land, by Captain Butler, author of "The Great Lower Land."—Present Aspects of Christian Evidence.

**Harper & Bros.:**—The Huguenots in France after the Revocation, by Samuel Smiles.—Florence.—Is It Forever?

—Cruel Constancy.—Too Lightly Broken.—Harry's Big Boots.—Two Years in Peru.—Olivia Tempest.

**Henry Holt & Co.:**—Epitaphiana.—Uncle John.—Autobiography and Memoirs of H. F. Chorley.—Two Years in Peru.—Rohlf's "Adventures in Morocco."—Threshold of the Unknown Region.

OCT. 4.

**Dodd & Mead:**—What Can She Do? by the author of "Barriers Burned Away."

**James R. Osgood & Co.:**—M. Thiers' Work Relating to his Presidency of France.

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## FRANCE.

*Present rate of Importation, 33 c., gold, per Franc.*

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## The First Step.

THE ball has been set rolling. We have before us a call issued by several enterprising booksellers of central Ohio—Messrs. J. W. Gunn, Abel Lowe, Prugh & Bro., and C. Anthony, of Springfield; S. N. Todd of Piqua, Eli Kelly of Troy, and W. F. Trader of Xenia—on the part of hundreds of other dealers uniting in this call, to their brother booksellers of the West, asking that “representatives from every city and town, who learn of this meeting,” meet “to effect a reform for our mutual protection in trade,” at the Burnett House, in Cincinnati, October 16, at two o’clock. The information reaches us rather late for us to be of service in urging all who can to be present at this meeting, but we trust readers of the PUBLISHERS’ WEEKLY do not need urging.

We do not, however, expect this meeting to be large, for it is called during the busy season and at short notice. But its success does not depend upon its numbers. Its importance will arise from the fact that it is the initiatory measure of a movement that is destined to grow. It is the first step toward the general booksellers’ convention, which we regard as a fixed fact of the future. The circular mentions “cutting under” as the especial subject of discussion, and this is certainly the chief objective point upon which present attention should be concentrated. We trust the gentlemen who take part in this consultation may act with such wisdom and harmony as to prove both the possibility of an effective general convention, and its usefulness to promote the interests and cure the evils of the trade. And now that the movement is begun, let it not stop. We should be glad to see such rapid progress made by the movement that a general convention might be held in the dull days, at the beginning of the new year. The trade generally will await with eagerness the action of this Western meeting.

One word more: We wish it to be distinctly understood that in advocating such general action on the part of the trade, we feel that we are not consulting the interests of booksellers more than of publishers. It has always been our firm belief that it is themselves publishers hurt most by underselling, and our strong protests against this evil have been uniformly on the ground that by this

breaking up of the machinery of the trade everybody is made the loser. We advocate a booksellers’ convention for the benefit of publishers and booksellers alike.

AT the suggestion of several subscribers, we have altered our plans for the list which is to be a special feature of the library number, with the view of putting over the list of standard novelists to a more full special list of fiction, which we propose for future issue. This will be replaced, therefore, by a bibliographical list of the standard poets and of standard literary and art miscellanies, including the history and philosophy of literature, criticism, essays, æsthetics, etc., giving the particulars of publishers, editions, price, and the like.

WE have to thank the *Booksellers’ Guide* for its good wishes for the publication of the proposed “Finding List.” On one or two points, however, it has decided misapprehensions. The writer considers the plan set forth in a late issue as “very useful to editors, literary men, and students,” but too expensive and elaborate for the wants of the trade. On the contrary, a catalogue for literary, as opposed to trade use, would be a much more extensive work, while the present plan has been prepared to meet the practical needs of the trade, as its most experienced members declare them. A book is called for at a bookstore, either by author, or title, or as a book on such and such a subject; the “Finding List” must point out the book from any one of these *data*. We propose to give the full particulars only under the entry by author, because the time saved by having the book compact (not to speak of the additional expense) will more than compensate for having to turn over once to find these particulars.

**CORRECTION.**—In the letter of Mrs. Lincoln Phelps, which appeared in a late issue of this paper is an error, by which it would appear that many of her books were published in one year, 1832. The mistake arose from the repeating of that date instead of 1852, there being an interval of twenty years between the publication of the “Female Student” and “Ida Norman,” during which time were issued all her scientific books, except “Lectures on Botany,” and “Dictionary and History of Chemistry,” of a previous date, while from 1852 to 1873 have appeared the later works of this author.



## LETTERS TO THE EDITOR.

*The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."*

## Underselling—A Word on Both Sides.

OMAHA, NEB., Oct. 3, 1873.

*To the Editor of the Publishers' Weekly.*

ALLOW us to occupy a portion of your valuable space with a few remarks on a subject of general interest to the bookseller, viz., underselling. A few preliminary words as to how matters between publisher and retailer have been brought to the present unsatisfactory state, may not be out of place. In justice to the publisher we must say that we believe the retailer is responsible—as the first cause—for the present trouble. It is not so long ago that it was the general opinion that any one could sell books, and that bookselling consisted in buying in a very careless and unqualified manner, without having any idea of the relative value of the works, a sufficient quantity of books, placing them upon the shelves and counters, and then quietly waiting for customers to "turn up," no efforts being made to "push" the books. Our dealer soon found that books did not sell as readily as he had anticipated, so every year he bought less and less of book stock, replacing the amount thus cut off by stationery and fancy goods that sold more readily and at greater profits. The consequence was that the publisher, seeing that the retail bookseller made no efforts to increase the sale of the books, which he incurred great risk of loss by publishing, finally concluded to take the matter into his own hands, and supply directly to the bookbuyer to meet the increasing demand for his books, brought about by new modes of advertising now instituted by him. This, we conjecture, was the beginning. Every intelligent bookseller knows to what extent it has been carried; and, however excusable the publishers may have been in adopting some plan for securing the necessary sale of their books, it must by this time be plain to them that the plan adopted was not the best one. They made no allowance for the growth of the trade. But it has grown enormously, and is now for the most part conducted by intelligent, enterprising men, who know how to carry on their business; men who do take active measures to advertise, display, and otherwise "push" the publisher's books.

These men are the publisher's legitimate agents, as they are also his best agents, and should be his sole agents; as such they demand the publisher's protection, and indignantly exclaim against him when he is found encroaching upon their field of labor in selling at the same or greater discounts to their customers. The publisher must be very short-sighted indeed who indulges in the belief that these things will be long submitted to in silence.

Many examples have been given of these ruinous practices, but we believe no one has mentioned the following extraordinary mode of underselling:

A certain New York publishing house, whom we will designate as Messrs. A. & Bros., are noted throughout the South and West as being very

"stiff" in their discounts, allowing not more than 33 1-3 per cent. on their bound books. A dozen or more letters, from as many dealers, can easily be procured, proving that this is the lowest discount allowed, either by themselves or other book jobbers, on their books.

There is also in New York a "book agent," whom we will call Mr. B. As we write there is a letter on our desk from him, together with a number of catalogue sheets which were inclosed. The letter was written, not to the trade, but in answer to one sent Mr. B. on seeing his advertisement of "Agents Wanted."

Mr. B.'s discounts, allowed to the agent, are from 40 to 50 per cent. on certain books which he mentions, and 40 per cent. on all marked  $\times$  in the catalogue sheets, provided lines of 25 each are taken. These last are the newest and most popular books, of the greatest number of which, 25 copies could easily be carried by the majority are of retailers. All the books Mr. B. enumerates Messrs. A. & Bros'. publications, and the sheets are portions of their catalogue; and no publications of any other house whatever are mentioned. When we further learn that Mr. B. is to be addressed in care of Messrs. A. & Bros., it is only a reasonable inference that he is acting with their knowledge and concurrence, and a probable deduction that they themselves have instituted this mode of underselling the bookseller. We leave the case, "fit food for thought," to the retail dealer, and hope that at the proposed booksellers' convention it may be fully discussed and ventilated.

L. THORVEL SOLBERG.

## From Virginia.

LYNCHBURG, VA., Sept. 23, 1873.

*To the Editor of the Publishers' Weekly.*

DEAR SIR: Enclosed we hand amount of subscription, for one year, to your valuable journal. Apart from its amount of matter, of incalculable value to the bookseller, we are especially pleased with your articles bearing upon the unfair policy of the publishers. We could add our complaints to the many that you have received, but it is scarcely necessary, as your correspondents from every section already give utterance to what is felt by all in the trade.

The booksellers in Virginia have long felt the necessity of some combined efforts to remedy the evils from which they suffer so much, and, doubtless, will coöperate with the trade generally in any laudable efforts to check these evils.

Yours, etc.,

BOOKSELLER.

## The Finding List.

OMAHA, NEB., Sept. 30, 1873.

*To the Editor of the Publishers' Weekly.*

I AM sorry to learn that the publishers as yet show no interest in the last move for a complete catalogue. It may not be out of place to state that my subscription of \$50, for the purpose of a complete Finding List, may be considered as a *bona fide* pledge for the amount, which I am ready to pay to the proper person when it is needed.

L. THORVEL SOLBERG.

GREENFIELD, MASS., Oct. 4, 1873.

*To the Editor of the Publishers' Weekly.*

I WILL take one copy of Finding List, at subscription price, when ready.

E. D. MERRIAM.

## BOOKS RECEIVED.

*This department is intended to include short descriptive notes, stating briefly and simply the topics and substance of important and popular books received, to enable booksellers to order knowingly and confidently books likely to sell well in their localities, and to recommend them according to the wants and tastes of their customers. Books for notice must be addressed to this office. Early copies will receive first attention.*

"POEMS," by W. D. Howells. (James R. Osgood & Co.) A dainty little red-edged volume by the well-known author of "A Chance Acquaintance," possessing the quiet, refined grace of his prose. The poems are all quite short, some being but a verse. One of the longest and most charming efforts is "Bopeep; a Pastoral," which is as delicate and dreamy as a porcelain painting. "The Pilot's Story" belongs to a more vigorous and dramatic school. "Pleasure-Pain" has all of Heine's vague melancholy, without his wickedness. We quote from the last page a very Heine-like brace of verses, "The Poet's Friends," which is rather hard on the friends, we think:

"The robin sings in the elm;  
The cattle stand beneath,  
Sedate and grave, with great brown eyes  
And fragrant meadow-breath.  
They listen to the flattered bird,  
The wise-looking, stupid things;  
And they never understand a word  
Of all the robin sings."

24mo, vellum cloth, red edges, \$1.50.

"JAPANESE-ENGLISH AND ENGLISH-JAPANESE DICTIONARY," by J. C. Hepburn. (A. D. F. Randolph & Co.) An abridgment by the author of his larger work. The chief omissions are the Chinese and Japanese characters, the synonyms, and the examples showing the use of the words, excepting such as contained a peculiar idiom. All the native Japanese words not obsolete, and also those derived from the Chinese in current use, have been retained. The volume, in its present form, will be found very portable and convenient, without having lost any of its real value to the student. 24mo, cloth, \$3.

"JOHN GODSOE'S LEGACY," by Elijah Kellogg. (Lee & Shepard.) This is one of the many interesting children's books issued by the above publishers. Mr. Kellogg, the author, has long been a favorite with the boys and girls. This is one of what he calls "The Pleasant Cove Series." It is the history of two boys, and a striking contrast is drawn between the commencement and end of their lives, showing that they who sin must suffer. Illustrated, 16mo, cloth, \$1.25. Uniform with the above we have from the same house, "The Turning of the Tide," a new volume of the "Whispering Pine Series," by the same author. Illustrated, 16mo, cloth, \$1.25.

"WHAT IS HER NAME?" (Bible and Publication Society, Phila.) A story of a poor little girl rescued from starvation by a benevolent Jew. It is written with a moral purpose, to show how the example and piety of even a child can influence the life of another. The Jew is led to become a most devout Christian through the little girl he befriended. Illustrated, 16mo, cloth, 90 cents.

"TRUFFLE NEPHEWS," by Rev. P. B. Power. (Carter & Bros.) This is a small 12mo, made up of four short stories, the first of which gives the volume its name. The book has the appear-

ance of being a juvenile, but we would not call it a juvenile. The pictures might amuse a child, but the text is beyond its comprehension. We would place it among that large class of books, suitable for any age, which go to make up Sunday-school libraries, its tone being decidedly religious. Price, cloth, \$1.

"GOLDEN SUNBEAMS," by D. F. Hodges and J. H. Tenney. (Lee & Shepard.) A collection of new music for Sabbath-schools, social meetings, and the home circle. Most of the hymns in this collection have been written expressly for it, while the others have been compiled from the best sources. The music is all original, and bright and inspiring. Boards, 35 cents.

"HOMŒOPATHIC THERAPEIA OF INTERMITTENT AND OTHER FEVERS," by C. v. Bönninghausen, trans. by A. Korndorfer. (Boericke & Tafel.) The original of this valuable work was an essay on the treatment only of intermittent fever, published in Germany in 1833, and for the past ten years out of print. The author was so frequently and urgently requested to publish a new edition of it, that in spite of his advanced years he felt it his duty to take the work up again. He brought to the task thirty years of accumulated observations and experiences, showing that the demand of to-day required an entire remodeling of the original work. This has been done, and the former title, "Intermittent Fever," set aside and the more comprehensive one of "Intermittent and other Fevers" substituted. The translator has added to the repertory twenty-six new remedies, selected from the most reliable sources, the test of which has received the sanction of Dr. C. Hering, to whom the writer acknowledges himself indebted for assistance in completing the translation of this useful work. 8vo, cloth, \$2.25.

"A LADDER TO LEARNING FOR LITTLE CLIMBERS," by Mrs. Anna M. Hyde. (Claxton, Remsen & Haffelfinger.) This is a little book showing how play and study may be combined; prepared for the use of "Kindergartens," infant and primary schools. Its plan is a very novel one, the idea being to teach the elementary branches to children by means of simple rhymes. The volume was first published in 1859, and has passed through many editions. This edition has been revised and improved by the addition of several chapters on history, geography, and grammar. 18mo, cloth, 50 cents.

"SIX MONTHS UNDER THE RED CROSS," by George Halstead Boyland. (Robert Clarke & Co.) A simple and unpretending history of the personal experiences and adventures of an assistant surgeon in the French "Army of the Rhine" during the siege of Metz. 12mo, cloth, \$1.50.

"INGRABAN," by Gustav Freytag, translated by Mrs. Malcolm. (Henry Holt & Co.) This is the second novel of a series entitled "Our Forefathers," in which the author promises, under the guise of fiction, to trace the history of an existing race from its origin to the present day. He has advanced in this volume to the year 724, the scene of the story being still among the wild forests of Thuringia. This is one of the favorite "Leisure Hour Series." 16mo, cloth, \$1.25.

"MARJORIE DAW AND OTHER PEOPLE," by T. Bailey Aldrich. (J. R. Osgood & Co.) A collection of remarkably good and amusing stories, many of which are already popular through the readers of the *Atlantic*. "Marjorie Daw" is the pleasant, though somewhat mythical subject of the first story. The "other people," whose agreeable



acquaintance we make afterwards, are severally named "Miss Mehetabel's Son," "Père Antoine," "The Friend of My Youth," etc. 16mo, cloth, \$1.50.

"OUT OF SWEET SOLITUDE," by Eleanor C. Donnelly. (J. B. Lippincott & Co.) A thin volume of miscellaneous and sacred poems, evidently the fruit of a cultivated and refined mind. The authoress is not altogether unknown, many of her poems having appeared in the magazines. The sacred poems, the best in the collection, are imbued with a deep religious fervor, and bear traces that the authoress is a Roman Catholic. The volume is dedicated to the Right Rev. Bishop Wood, of Phila. 8vo, cloth, full gilt, \$1.50.

"SHE SPAKE OF HIM," being the recollections of the loving labors and early death of the late Mrs. Henry Dening, by her friend Mrs. Grattan Guinness. (Carter & Bros.) An interesting memoir of Geraldine Hooper, afterwards Mrs. Dening, a female preacher of London celebrity. The story of her labors among the English poor, and her sufferings in their behalf, is vividly told by her friend. An introduction is added by the Rev. S. A. Walker. 16mo, cloth, \$1.25.

"THE WORKS OF THE REV. JOHN NEWTON." (Carter & Bros.) A new and cheap edition of this author's works complete in one volume. It contains a memoir of his life by the Rev. R. Cecil; his letters on religious subjects, sermons, poems, etc. The book has a fine engraving of the venerable author. 8vo, cloth, \$3.00.

"FANNY'S BIRTHDAY GIFT," by Joanna H. Mathews. (Carter & Bros.) A story of a little lady named Fanny Leroy, and her various temptations and trials. That the book is written by the authoress of the charming "Bessie Books," should be sufficient recommendation for it. 16mo, cloth, \$1.25.

## LITERARY AND TRADE NEWS.

A NEW and shapely edition of Wilkie Collins' novels is to celebrate his visit to this country. It will be in 12mo, and is already well advanced at the Harpers. Some time since, the firm, having this edition in contemplation, wrote over to Mr. Collins to have the best photograph he could get put on steel by the best English portrait engraver, and sent on in time for his visit. Mr. Collins returned a photograph, with word that he knew of no English engravers who were now doing satisfactory work, and referring to the admirable portraits of Mr. James Harper, engraved by Halpin, which he had seen, suggested that the engraving should be done by him. This is a high compliment to Mr. Halpin, who is now at work on the portrait as a frontispiece to the new edition.

SHEPARD & GILL warrant the "Danbury News Man's Almanac" to contain more weather for the price than any book in the market.

SCRIBNER, WELFORD & ARMSTRONG have just issued a catalogue "of valuable importations," which is a very comprehensive catalogue of leading English books of the utmost use to the bookseller, especially for its excellent arrangement and well-managed typography. It was to have been ready in time for the "Uniform Trade List Annual," but was delayed beyond the possible limit; we recommend possessors of that volume to send for it at once. In its 80 pages are to be especially remarked, Arber's and others' reprints of old English literature, a great variety of atlases and guide-books, the Bampton Lectures, the

Bayard and Chandos series, Bohn's libraries, works on Buddhist and other Oriental literatures, Clark's theological libraries, Moxon's classics, a large collection of dictionaries and grammars, especially comparative philology, the Oxford texts, the finest editions of Shakespeare, Smith, Elder & Co.'s popular novels, Warne's hand-books, juveniles, toy-books, etc.

MESSRS. WARREN & WYMAN have in preparation, as third volume of their series of "Choice Historical Narratives," "The Story of John Eliot and his Indians."

THE handsome city of Cleveland has a new attraction in the fine store lately opened by Messrs. Brooks, Schinkel & Co. at No. 247 Superior street. The new firm consists of Messrs. Stephen E. Brooks, Arthur S. Brooks, and Ernest L. Schinkel, the two former members of the old firm of Brooks & Co., the latter for fifteen years with Cobb, Andrews & Co. The store is twenty-two feet by one hundred and sixty, elegantly fitted up in black walnut, the spacious retail sales-room at the front, the wholesale sample room and the offices of the firm at the back. On the east side at the front, Theological, Sunday-school, Juvenile, and other special stocks are ranged in their respective divisions, all under proper letters, while on the west side the divisions are surmounted by the names of the leading publishers, whose stocks are displayed below. Up-stairs is a stationery storage room, and down-stairs the basement is used for storage and packing purposes. This house is the proprietor of the well-known Ermine Mills Writing Papers.

THE *Athenæum* is now printing M. About's letters in the original French.

A VOLUME on Peru, of which country comparatively little has been written, is promised by Mr. Hutchinson, British Consul at Lima, who has made a special study of its art and architecture.

A "MEDAL of Progress" was awarded at Vienna to Prof. Guyot, for his geographical text-books.

A "CAPITAL" CHANCE for partnership is advertised elsewhere in this number.

MRS. CORBIN, author of "His Marriage Vow," now in press at Lee & Shepard's, has written a book for children, which the latter will also publish.

MISS THACKERAY is publishing a second series of Modern Fairy Tales in the *Cornhill*. She turns the beans for which Jack sells his mother's cow into shares in the *Excelsior* newspaper—an organ for the agricultural laborers.

PERCY FITZGERALD has collected into one volume a selection of writings from the most popular authors bearing on school-days and boyhood, which the Cassels will issue, under the title of "Pictures of School Life and Boyhood."

STANLEY's new book, "My Kalulu: Prince, King, and Slave," is a romance, based upon facts and "possibilities," intended for boys, and written with the purpose of describing vividly the evils of the slave trade in Africa. The Scribners will issue it before holiday time.

THAT spiritualist amanuensis of Mr. Dickens who is finishing up the "Mystery of Edwin Drood," has made his arrangements with Messrs. Clark W. Bryan & Co., of Springfield, for the immediate issue of the "conclusion." Brattleboro rumor reports that Mr. James receives \$2,000 for his copyright.

IN Fergusson's "Rude Stone Monuments" he undertakes a reconstruction of his great work on

architecture, on which he is laboriously working. The next volume to be published will be "The Modern History of Architecture" in which the public buildings of the United States will, for the first time, be placed in comparison with those of other nations. The work will be illustrated with 300 cuts; an edition for this country will be imported by the Scribners. The divisions on Classical, Medieval, and Oriental Architecture will follow.

MR. JOHN O. RAUM has finished a complete history of the State of New Jersey, as also a gazetteer of the State, both of which will probably be published in Philadelphia this fall.

AN edition of Joaquin Miller's poems, to be illustrated by Doré and Rosetti, is thought of in London. He has a new poem, "Montezuma," which may be published next winter. A Hartford publishing house has negotiated for his "Life among the Modocs," to be issued as a subscription book, and Roberts Brothers will issue his "Songs of the Sun Lands."

A SKETCH of the life of the painter Copley, who was born in Boston in 1737, and went to England, permanently, in 1774, has been written by Mr. Aug. T. Perkins. The book contains a list of over 200 pictures, mostly portraits painted by him in this country, with minute descriptions of each, and will be published shortly by James R. Osgood & Co.

A NEW poem by Ellery Channing, written for the centenary celebration of Mr. Alcott's native town of Wolcott, in Connecticut, may soon be expected in print.

#### PARTNERSHIP.

A YOUNG, well-known New York publisher, with an extensive knowledge of book-making and publishing, and possessing a good line of books and valuable stereotype plates, desires to form a junction with some well-established house in this city. Can bring CASH CAPITAL. Address, "Capital," this office.

#### FOR SALE.

FOR SALE—Book and stationery business, at Jackson, Michigan—a city of 15,000 inhabitants. Only one other bookstore. Stock about \$12,000. Sales last year, \$38,000. Reason for selling, poor health. Address, Box 1,173.

#### SITUATION WANTED.

A N active, energetic young man, of good address, twelve years' experience, and thoroughly familiar with the book business; engaged for several years past in a large publishing and jobbing house as buyer, correspondent, etc.; wishing to change, would like to engage with a live house in a similar or other responsible position. (No objection to travel.) Reference, present and former employers. Address, "A. Y. M.," at this office.

#### BOOKS WANTED.

TO buyers and sellers of "Second-Hand School Books." Correspondence solicited by A. H. Clark, Bookseller, Peekskill, New York.

## JOHN WILEY & SON,

15 ASTOR PLACE, NEW YORK,

Have Just Published,

RUSKIN'S LOVE'S MEINIE; or Lectures on Greek and English Birds—The Robin and the Swallow. Plates. 12mo, cloth, 75 c.

AN ELEMENTARY COURSE OF CIVIL ENGINEERING, for the Use of the Cadets of the U. S. Military Academy. By D. H. MAHAN. 1 vol. 8vo, with numerous woodcuts. An entirely new edition with large additions. Edited by Professor DR VOLSON WOOD. 1 vol. 8vo, \$5.00.

ELEMENTARY FREE-HAND GEOMETRICAL DRAWING. A series of progressive exercises on regular lines and forms, including systematic instruction in lettering; a training of the eye and hand for all who are learning to draw. 12mo, cloth, many cuts. By Prof. S. EDWARD WARREN. 75 cts.

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